

At Birkenstock, our business is a reflection of who we are. We have a passion for our products, an appreciation of their heritage and a genuine belief in their benefits. Our business is a reflection of what we represent - quality products that are comfortable, unique, timeless and respectful of the world around us. Our mission is to deliver happiness and satisfaction.

To provide quality products and services, we need quality people. We are looking for talented people who share our values of accountability, responsiveness, excellence, teamwork, respect, integrity and a positive attitude.

JOB TITLE: SAP Material Master Analyst & Sales Analytics

LOCATION: San Francisco Bay Area

REPORTS TO: Director, Sales Analytics

TYPE: Exempt

SALARY: \$95k - \$115k

Note: Relocation and any associated costs are the sole responsibility of the person hired for this position.

Responsibilities include but are not limited to:

Sales Analysis & Reporting

- Support the Director of Sales Analytics in generating and distributing daily, weekly, and monthly standard sales reports across all key channels.
- Support the Director of Sales Analytics in tracking sales, updating forecast, and compiling month-end data.
- Conduct ad hoc sales analysis and deliver findings to key stakeholders as needed.
- Contribute to the continuous improvement of reporting tools, dashboards, and data processes using Excel, BW and other reporting methods.
- Ensure data quality and accuracy within sales systems and reports across multiple **data sources**.

SAP Material Master & Data Governance

- Create, change, and extend material master records across plants, storage locations, and valuation types in SAP S/4HANA.
- Maintain all Material Master views: Basic Data, Purchasing, MRP, Sales, and Accounting — ensuring accuracy of UoM, material descriptions, and classifications.
- Perform mass data updates using tools such as MM46; troubleshoot data migration and discrepancy errors.
- Manage material lifecycle including blocking, releasing, and marking records for deletion across plants and sales orgs.
- Maintain condition records (VK11 for Sales, MEK1 for Purchasing) including base prices, discounts, surcharges, freight, and tax rates.
- Monitor and maintain pricing validity dates; troubleshoot pricing failures in Purchase Orders and Sales Orders by reviewing Pricing Schema and Condition Types.
- Support SOX audit activities on an ad hoc and monthly basis.

Requirements

Education & Experience

- Bachelor's degree (B.A./B.S.) from a four-year college or university
- 3–5+ years of combined experience in sales analysis, planning, or SAP master data roles
- Advanced Excel proficiency & ability to manage and analyze large datasets

- SAP S/4HANA — Material Master, Condition Records, VK11, MEK1
- Strong attention to detail and data accuracy
- Ability to collect, organize, and disseminate insights from multiple data sources
- Excellent written and verbal communication skills across all levels of personnel
- Strong cross-functional collaboration and stakeholder management
- Self-motivated, proactive, and solution-oriented
- Ability to manage multiple priorities and meet deadlines in a fast-paced environment
- Creative problem-solving with a resourceful approach
- Ability to work independently and as a strong team contributor

If interested, please send cover letter and resume to katelynn.amos@birkenstock.com. Subject line should list “SAP Material Master Analyst & Sales Analytics”.

BIRKENSTOCK USA, LP IS AN EQUAL OPPORTUNITY EMPLOYER.

